

WORKFLOW GUIDE —

Stamp Marketing Qualified Lead Sources



You will need:

 A contact property for MQL Source

Trigger

Type: Record meets a set of filter conditions

Object Type: Contact

Conditions: Lifecycle stage property is Marketing

Qualified Lead

Re-enrollment: Off

Type: Edit Record

Options: Set the value of an MQL source property to the value of the Latest Traffic

Source property.

Tip:

If you allow lifecycle stages to move backwards (recycle), you may want re-enrollment on.



