

WORKFLOW GUIDE —

Alert Sales Team for Prospect Page Views



You will need:

 To make sure your hubspot tracking code is on every page

Trigger

Type: Contact

Conditions: Website events -> Page views URL path = pricing (or anything relevant to you)

Type: Internal Communication

Options: Send internal emails, Alerting of page

views to contact owner

Tip:

Add in filter specific URL paths for high intent alerts.

Tip:

Add in associated to open deals as a filter to only alert for potential buyers.

Tip:

Use personalization tokens – Include last page seen, contact name, contact info.



